

## Jan G. Voelkel

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### EDUCATION

2024	Ph.D. in Sociology, Stanford University, USA
2021	M.A. in Sociology, Stanford University, USA
2017	M.S. in Social and Behavioral Sciences, Tilburg University, Netherlands
2015	B.S. in Social Sciences, University of Cologne, Germany

### RESEARCH AND TEACHING INTERESTS

Social Psychology  
Public Opinion

Political Psychology  
Experimental Methods

American Politics  
Quantitative Methods

### PEER-REVIEWED PUBLICATIONS

[\* indicates shared equal authorship; ^ indicates shared lead authorship; links will take you to the full text of the article; free versions of all papers and replication packages for each published article are available via my [website](http://jangvoelkel.com)]

**Voelkel, J. G.**, Chu, J., Stagnaro, M. N., Mernyk, J., Pink, S., Redekopp, C., Druckman, J., Rand, D., & Willer, R. (2023). [Interventions reducing affective polarization do not improve anti-democratic attitudes](#). *Nature Human Behaviour*, 7(1), 55-64.  
Coverage: [New York Times](#).

**Voelkel, J. G.**, Mernyk, J., & Willer, R. (2023). [Navigating the progressive paradox: The effects of value reframing on support for economically progressive candidates](#). *PNAS Nexus*, 2(6), pgad154.  
Coverage: [New York Times](#), [New York Times](#).

Druckman, J. N., Kang, S., Chu, J., Stagnaro, M. N., **Voelkel, J. G.**, Mernyk, J. S., Pink, S. L., Redekopp, C., Rand, D. G., & Willer, R. (2023). [Correcting exaggerated meta-perceptions reduces American legislators' support for undemocratic practices](#). *Proceedings of the National Academy of Sciences of the United States of America*, 120(23), e2301836120.

Baumgartner, H., Alessandrini, N., Byers-Heinlein, K., Frank, M. C., Hamlin, K., Soderstrom, M., **Voelkel, J. G.**, Willer, R., Yuen, F., & Coles, N. A. (2023). [How to build up big team science: A practical guide for large-scale collaborations](#). *Royal Society Open Science*, 10(6), 230235.

Pink, S. L., Stagnaro, M. N., Chu, J., Mernyk, J. S., **Voelkel, J. G.**, & Willer, R. (2023). [The effects of short messages encouraging prevention behaviors early in the COVID-19 pandemic](#). *PLOS ONE*, 18(4), e0284354.

Grossmann, I., Rotella, A., Hutcherson, C., Sharpinskyi, K., Varnum, M. E., Achter, S., Dhimi, M. K., Guo, X. E., Kara-Yakoubian, M., Mandel, D. R., Raes, L., Tay, L., Vie, A., Wagner, L., Adamkovic, M., Arami, A., Arriaga, P., Bandara, K., Baník, G., Bartoš, F., Baskin, E., Bergmeir, C., Białek, M., Børsting, C. K., Browne, D. T., Caruso, E. M., Chen, R., Chie, B.-T., Chopik, W. J., Collins, R. N., Cong, C. W., Conway, L. G., Davis, M., Day, M. V., Dhaliwal, N. A., Durham, J. D., Dziekan, M., Elbaek, C. T., Shuman, E., Fabrykant, M., Firat, M., Fong, G. T., Frimer, J. A., Gallegos, J. M., Goldberg, S. B., Gollwitzer, A., Goyal, J., Graf-Vlachy, L., Gronlund, S. D., Hafenbrädl, S., Hartanto, A., Hirshberg, M. J., Hornsey, M. J., Howe, P. D. L., Izadi, A., Jaeger, B., Kačmár, P., Kim, Y. J., Krenzler, R., Lannin, D. G., Lin, H.-W., Lou, N. M., Lua, V. Y. Q., Lukaszewski, A. W., Ly, A. L., Madan, C. R., Maier, M., Majeed, N. M., March, D. S., Marsh, A. A., Misiak, M., Myrseth, K. O. R., Napan, J. M., Nicholas, J., Nikolopoulos, K., O, J., Otterbring, T., Paruzel-Czachura, M., Pauer, S., Protzko, J., Raffaelli, Q., Ropovik, I., Ross, R. M., Roth, Y., Røysamb, E., Schnabel, L., Schütz, A., Seifert, M., Sevincer, A. T., Sherman, G. T., Simonsson, O., Sung, M.-C., Tai, C.-C., Talhelm, T., Teachman, B. A., Tetlock, P. E., Thomakos, D., Tse, D. C. K., Twardus, O. J., Tybur, J. M., Ungar, L., Vandermeulen, D., Williams, L. V., Vosgerichian, H. A., Wang, Q., Wang, K., Whiting, M. E., Wollbrant, C. E., Yang, T., Yogeewaran, K., Yoon, S., Alves, V. R., Andrews-Hanna, J. R., Bloom, P. A., Boyles, A., Charis, L., Choi, M., Darling-Hammond, S., Ferguson, Z. E., Kaiser, C. R., Karg, S. T., Ortega, A. L., Mahoney, L., Marsh, M. S., Martinie, M. F. R. C., Michaels, E. K., Millroth, P., Naqvi, J. B., Ng, W., Rutledge, R. B., Slattery, P., Smiley, A. H., Strijbis, O., Sznycer, D., Tsukayama, E., **Voelkel, J. G.**, Wienk, M. N. A., & Wilkening, T. (2023). [Insights into accuracy of social scientists' forecasts of societal change](#). *Nature Human Behaviour*, 7, 484–501.

Corbett, C. M.\*, **Voelkel, J. G.\***, Cooper, M., & Willer, R. (2022). [Pragmatic bias impedes women's access to political leadership](#). *Proceedings of the National Academy of Sciences of the United States of America*, 119(6), e2112616119.  
Coverage: [New York Times](#), [LA Times](#).

**Voelkel, J. G.**, Malik, M., Redekopp, C., & Willer, R. (2022). [Changing Americans' attitudes about immigration: Using moral framing to bolster factual arguments](#). *The ANNALS of the American Academy of Political and Social Science*, 700(1), 73-85.

**Voelkel, J. G.**, & Freese, J. (2022). [Open computational social science](#). In U. Engel, A. Quan-Haase, S. Xun Liu, & L. E. Lyberg (Eds), *Handbook of Computational Social Science*. Routledge. ISBN 9780367456528.

Santos, L. A., **Voelkel, J. G.**, Willer, R., & Zaki, J. (2022). [Belief in empathy as a political resource reduces partisan animosity and facilitates persuasion](#). *Psychological Science*, 33(9), 1557-1573.  
Coverage: [Washington Post](#).

Freese, J., Rauf, T., & **Voelkel, J. G.** (2022). [Advances in transparency and reproducibility in the social sciences](#). *Social Science Research*, 107, 102770.

**Voelkel, J. G.**, Ren, D., & Brandt, M. J. (2021). [Inclusion reduces political prejudice](#). *Journal of Experimental Social Psychology*, 95, 104149.

- van Doorn, J., van den Bergh, D., Bohm, U., Dablander, F., Derks, K., Draws, T., Etx, A., Evans, N. J., Gronau, Q. F., Haaf, J. M., Hinne, M., Kucharský, Š., Ly, A., Marsman, M., Matzke, D., Gupta, A. R. K. N., Sarafoglou, A., Stefan, A., **Voelkel, J. G.**, & Wagenmakers, E.-J. (2021). [The JASP guidelines for conducting and reporting a Bayesian analysis](#). *Psychonomic Bulletin & Review*.
- van den Bergh, D., van Doorn, J., Marsman, M., Draws, T., van Kesteren, E. J., Derks, K., Dablander, F., Gronau, Q. F., Kucharský, Š., Gupta, A. R. K. N., Sarafoglou, A., **Voelkel, J. G.**, Stefan, A., Ly, A., Hinne, M., Matzke, D., & Wagenmakers, E.-J. (2020). [A tutorial on conducting and interpreting a Bayesian ANOVA in JASP](#). *L'Année Psychologique*, 120(1), 73-96.
- Voelkel, J. G.**, & Brandt, M. J. (2019). [The effect of ideological identification on the endorsement of moral values depends on the target group](#). *Personality and Social Psychology Bulletin*, 45(6), 851-863.  
Coverage: [New York Times](#).
- Voelkel, J. G.**, & Feinberg, M. (2018). [Morally reframed arguments can affect support for political candidates](#). *Social Psychological and Personality Science*, 9(8), 917-924.  
Coverage: [The Atlantic](#).
- Voelkel, J. G.**, Brandt, M. J., & Colombo, M. (2018). [I know that I know nothing: Can puncturing the illusion of explanatory depth overcome the relationship between dissimilarity and prejudice?](#). *Comprehensive Results in Social Psychology*, 3(1), 56-78.

## WORKING PAPERS

- Voelkel, J. G.**<sup>^</sup>, Stagnaro, M. N.<sup>^</sup>, Chu, J.<sup>^</sup>, Pink, S., Mernyk, J., Redekopp, C., Ghezae, I., Cashman, M., Adjodah, D., Allen, L., Allis, V., Baleria, G., Ballantyne, N., Van Bavel, J. J., Blunden, H., Braley, A., Bryan, C., Celniker, J., Cikara, M., Clapper, M. V., Clayton, K., Collins, H. K., DeFilippis, E., Dieffenbach, M. C., Doell, K. C., Dorison, C., Duong, M., Felsman, P., Fiorella, M., Francis, D., Franz, M. M., Gallardo, R., Gifford, S., Goya-Tocchetto, D., Gray, K., Green, J., Greene, J. D., Güngör, M., Hall, M., Hecht, C., Javeed, A., Jost, J. T., Kay, A., Kay, N. R., Keating, B., Kelly, J. M., Kirk, J., Kopell, M., Kteily, N., Kubin, E., Lees, J., Lenz, G., Levendusky, M., Littman, R., Luo, K., Lyles, A., Lyons, B., Marsh, W., Martherus, J., Maurer, L. A., Mehl, C., Minson, J., Moore, M., Moore-Berg, S. L., Pasek, M. H., Pentland, A., Puryear, C., Rahnama, H., Rathje, S., Rosato, J., Saar-Tsechansky, M., Santos, L. A., Seifert, C., Shariff, A., Simonsson, O., Spitz Siddiqi, S., Stone, D. F., Strand, P., Tomz, M., Yeager, D., Yoeli, E., Zaki, J., Druckman, J., Rand, D., & Willer, R. (2023). [Megastudy identifying successful interventions to strengthen Americans' democratic attitudes](#). *Invited Resubmission at Science*.  
Coverage: [New York Times](#), [Washington Post](#), [Atlantic](#).
- Voelkel, J. G.**, Ashokkumar, A., Malhotra, N., Abeles, A., Crawford, J. T., Willenbring, J. K., & Willer, R. (2023). A large experimental test of the effectiveness of highly cited climate change messages. *Invited resubmission at Nature Climate Change*.  
[Open Data, Materials, and Code](#).

Chu, J.<sup>1</sup>, **Voelkel, J. G.**<sup>1</sup>, Stagnaro, M. N.<sup>1</sup>, Kang, S., Druckman, J. N., Rand, D. G., & Willer, R. (2023). Academics avoid false positives, practitioners avoid false negatives in forecasting the efficacy of behavioral interventions. *Invited Resubmission at Proceedings of the National Academy of Sciences of the United States of America*.

Roy, E., Jaeger, B., Evans, T., Turetsky, K. M., O'Shea, B., Peterson, M. B., Singh, B., Correll, J., Zheng, D., Brown, K. W., Kirgios, E., Chang, E., Chang, L., Steele, J., Sebastian, J., Sedgwick, J., Hackney, A., Cook, R., Yang, X., Korkmaz, A., Sim, J. J., Khan, N., Primbs, M., Bijlstra, G., Faure, R., Karremans, J., Santos, L. A., , **Voelkel, J. G.**, Marini, M., Chen, J., Brown, T., Yoon, H., Morewedge, C., Scopelliti, I., Hester, N., Shen, X., Ma, M., Medvedev, D., Ritchie, E., Lu, C., Chang, Y.-P., Kumar, A., Banerji, R., Gretton, J., Schnabel, L., Teachman, B., Kristal, A., Chua, K.-W., Freeman, J., Fath, S., Grigoryan, L., Weißflog, I. M., Daryani, Y., Pourhosein, R., Johnson, S., Chan, E., Stevens, S. M., Anderson, S., Beaty, R., Rubichi, S., Cocco, V. M., Vezzali, L., Lai, C. K., & Axt, J. (2023). A contest study to reduce discrimination in social judgment. *Invited Resubmission at Journal of Personality and Social Psychology*.  
[Open Data, Materials, and Code](#).

Santos, L. A., **Voelkel, J. G.**, Willer, R., & Zaki, J. (2023). Positive beliefs about cross-partisan empathy can disrupt the process of democratic erosion by increasing curiosity about opposing views. *Under Review at Nature Communications*.

Bai, H., **Voelkel, J. G.**, Eichstaedt, J. C., & Willer, R. (2023). Artificial intelligence can persuade humans on political issues. *Working Paper*.  
[Open Access](#). [Open Data, Materials, and Code](#).

Hartgerink, C. H. J., **Voelkel, J. G.**, Wicherts, J., & van Assen, M. A. L. M. (2019). Detection of data fabrication using statistical tools. *PsyArXiv*.  
[Open Access](#). [Open Data, Materials, and Code](#).

## CONFERENCE PRESENTATIONS

Megastudy identifying effective interventions to strengthen Americans' democratic attitudes (May 27, 2023). Annual Convention of the Association for Psychological Science, Washington, D.C.

Megastudy identifying effective interventions to strengthen Americans' democratic attitudes (May 7, 2023). Keeping the Republic Conference, South Bend, IN.

Megastudy identifying effective interventions to strengthen Americans' democratic attitudes (March 30, 2023). Intergroup Emotions Preconference at the Annual Conference of the Society for Affective Science, Long Beach, CA.

Megastudy identifying effective interventions to strengthen Americans' democratic attitudes (March 3, 2023). Annual Meeting of the Polarization Research Lab, Stanford, CA.

Megastudy identifying effective interventions to strengthen Americans' democratic attitudes (February 25, 2023). Annual Convention of the Society for Personality and Social Psychology, Atlanta, GA.

Megastudy identifying effective interventions to strengthen Americans' democratic attitudes (February 23, 2023). Political Psychology Pre-Conference at the Annual Convention of the Society for Personality and Social Psychology, Atlanta, GA.

Megastudy identifying effective interventions to strengthen Americans' democratic attitudes (October 28, 2022). Big Team Science Conference, Stanford, CA.

Megastudy identifying effective interventions to strengthen Americans' democratic attitudes (October 11, 2022). Digital Threats to Democracy Dialogues, Sydney, Australia.

Moral reframing increases support for economically progressive candidates (February 25, 2022). Annual Convention of the Society for Personality and Social Psychology, San Francisco, CA.

Interventions reducing affective polarization do not necessarily improve anti-democratic attitudes (February 23, 2022). Conflict and Conflict Resolution at the Annual Convention of the Society for Personality and Social Psychology, San Francisco, CA.

Pragmatic bias impedes women's access to political leadership (August 10, 2021). Annual Meeting of the American Sociological Association, Virtual.

Moral reframing increases support for economically progressive candidates (August 10, 2020). Annual Meeting of the American Sociological Association, Virtual.

## **AWARDS AND FELLOWSHIPS**

- 2021 – 2024 Michelle and Kevin Douglas Graduate Fellow, Stanford Interdisciplinary Graduate Fellowship, Stanford University  
*Three-year fellowship awarded for outstanding interdisciplinary research.*
- 2023 Leila Arthur Cilker Award for Outstanding Teaching Assistant, Department of Sociology, Stanford University  
*Teaching award given annually to one sociology graduate student.*
- 2022 Barbara and Sandy Dornbusch Award for Best Paper in Social Psychology, Department of Sociology, Stanford University  
*Award for the paper "Pragmatic bias impedes women's access to political leadership" (with Christianne Corbett).*
- 2021 Stanford Impact Labs PhD Fellowship, Stanford University  
*One-quarter fellowship awarded for work on solutions-oriented research in partnership with community and policy organizations.*
- 2021 Open Science Innovator Award, Center for Open and Reproducible Science, Stanford University  
*Award for furthering transparent and reproducible science practices.*
- 2020 – 2021 PhD Fellowship, Center on Philanthropy and Civil Society, Stanford University  
*One-year fellowship awarded for outstanding research on civil society.*

- 2018 Preregistration Challenge Award, Center for Open Science  
*Award for publishing the paper "I know that I know nothing: Can puncturing the illusion of explanatory depth overcome the relationship between dissimilarity and prejudice?" with a preregistered study.*
- 2014 – 2017 Fellowship, German National Academic Foundation  
*Most prestigious German fellowship for Bachelor and Master program awarded for academic excellence and social engagement.*
- 2015 Award for the Best Thesis in 2014/2015, German Association for Economic and Social Psychological Research, University of Cologne  
*Award for my Bachelor thesis "(Ir-)Rationality at the Penalty Spot? An Empirical Analysis of the Goals of Penalty Takers".*
- 2013 – 2014 Fellowship, Germany Scholarship  
*German fellowship for Bachelor program awarded for academic excellence and social engagement.*
- 2013 Dean's Award, University of Cologne  
*Award for the top 5 % students of a program.*
- 2010 Award for the Best GPA, Jan-Joest-Gymnasium Kalkar  
*Award for the student with the best GPA of the graduating class.*
- 2010 Award for Exceptional Social Engagement, Jan-Joest-Gymnasium Kalkar  
*Award for the student chosen by their peers for the strongest social engagement of the graduating class.*

## TEACHING

- 2023 Experimental Methods (working group), Instructor, Polarization and Social Change Lab, Stanford University.
- 2022 Sociological Methodology II: Principles of Regression Analysis (PhD-level), Teaching Assistant, Prof. Florencia Torche, Stanford University.
- 2021 Sociological Methodology I: Introduction (PhD-level), Teaching Assistant, Prof. Michael Rosenfeld, Stanford University.
- 2020 Theoretical Analysis and Research Design (PhD-level). Teaching Assistant, Prof. Robb Willer, Stanford University.
- 2013 – 2015 Introduction to Psychology (undergraduate-level), Teaching Assistant, Prof. Detlef Fetchenhauer, University of Cologne.
- 2012 – 2013 Introduction to Statistics for Social Scientists (undergraduate-level), Teaching Assistant, Prof. Marita Jacob, University of Cologne.

## ACADEMIC SERVICE

Reviewer	Psychological Science; Personality and Social Psychology Bulletin; Social Psychological and Personality Science; European Journal of Social Psychology; Journal of Social and Political Psychology; Journal of Social and Personal Relationships
Software Developer	JASP (2018). A statistics programs like SPSS but free and open-source, which offers standard analysis procedures in both their classical and Bayesian form. <a href="#">Website</a> . <a href="#">Code and Resources</a> .
Member	Society for Personality and Social Psychology; American Sociological Association; Association for Psychological Science; Academy of Management; Association for Public Policy Analysis & Management

## GRANTS

### *Principal Investigator*

2020	Center for American Democracy, Stanford University (\$2,000) Project: The Beginning of Ideology: What are the Causal Effects of Political Ideology?
2020	Laboratory for Social Research, Stanford University (\$750) Project: Changing Immigration Attitudes
2019	Center on Philanthropy and Civil Society, Stanford University (\$2,500) Project: A Week with a Different Ideology: Establishing the Causal Effects of Political Ideology

### *Research Proposal (Co-)Writer (Not Principal Investigator)*

2022	Stanford Impact Labs, Stanford University (\$498,076.75) Project: The Strengthening Democracy Challenge: Identifying and Disseminating Solutions to Improve Democratic Attitudes <i>Contribution: Co-wrote research proposal with PI Robb Willer</i>
2021	Fetzer Foundation (\$93,500) Project: The Depolarization Challenge: Experimental Tests of Crowdsourced Solutions to Reduce Partisan Animosity <i>Contribution: Co-wrote research proposal with PI Robb Willer</i>
2021	Woods Institute for the Environment, Stanford University (\$40,000) Project: Increasing Climate Change Belief and Concern: A Tournament-Style Experimental Test of Scalable Message-Based Interventions <i>Contribution: Co-wrote research proposal with PIs Robb Willer, Neil Malhotra, &amp; Jane Willenbring</i>
2019	Civic Health Project (\$280,000) Project: The Depolarization Challenge: Experimental Tests of Crowdsourced Solutions to Reduce Partisan Animosity <i>Contribution: Co-developed project with PI Robb Willer</i>